

MARK B. SMITH

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Columbus, Ohio 55555

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QUALIFICATIONS

Hard-working, dedicated professional seeking to transition track-record of success into a manufacturing organization in need of a skilled, results-driven, and self-motivated team member. Dynamic career managing multi-phase manufacturing and fabrication operations, while driving the achievement of productivity and quality objectives. Demonstrated the ability to establish solid operating infrastructures, define workflow procedures, and schedule resources to optimize efficiencies. Hands-on leader who hires, trains, and empowers teams to achieve performance goals. Work well individually or as a collaborate contributor. Possess the diligence to excel in new and unfamiliar environments. Technically astute. Additional experience with:

- Inventory Management / Control
- Time Management / Scheduling
- Tolerance / Variance Measures
- Budget / Expense Management
- Computer-Aided Machines
- Hand-Held Tools

CAREER HIGHLIGHTS

MANUFACTURING / QUALITY ASSURANCE

- Garnered expertise in a complex highly-technical manufacturing process, evaluated components and finished products, and approved all work performed on and off-site based on established quality standards.
- Utilized a variety of manufacturing and fabrication tools and equipment requiring extraordinary manual dexterity and precision.

OPERATIONS MANAGEMENT

- Developed solid operating infrastructures, defined resource requirements, and developed workflow procedures to optimize productivity, efficiency, and organizational effectiveness.
- Scheduled entire teams to ensure adequate coverage based on production or volume forecasts, established daily action plans, and oversaw execution of polices and procedures.
- Communicated directly with labs, distributors, and clients to resolve technical and communication issues.

TEAM SUPERVISION

- Recruited, selected, and trained teams capable of achieving performance metrics in high-pressure, time-sensitive environments requiring meticulous attention-to-detail and a commitment to quality.

INVENTORY CONTROL

- Established inventory and procurement systems to facilitate ease of tracking and supply replenishment.

SALES / MARKETING

- Spearheaded new business development initiatives to generate exposure, build equity, and drive sales growth.
- Created marketing, PR, and training programs to introduce emerging technologies to the community.

WORK HISTORY

MANAGER / CERAMIST / WAXER / METAL FINISHER, Columbus, Ohio ABC Dental Lab / XYZ Ceramics, Inc. / Smith Dental, et. al.	1990 – 1996 & 1998 – 2005
FRONT DESK / AUDITOR, Delaware, Ohio Area Hotel	1997 – 1998
OWNER / OPERATOR, Delaware, Ohio Columbus Dental Lab	1985 – 1989

EXCELLENT REFERENCES AVAILABLE UPON REQUEST