

Jessica Samson
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OBJECTIVE:

Obtain a leadership position with an innovative, growing retail organization

EDUCATION:

State University

- Bachelor of Liberal Arts in Journalism, May 2005
- GPA: 3.33

MANAGEMENT EXPERIENCE:

Monica's Secret: Manhattan, New York
Co Manager, August 2006- currently employed

Duties:

- Achieve sales productivity
- Identify and maximize business opportunities
- Identify and communicate merchandise opportunities with Store Manager
- Train and motivate associates to achieve selling goals and client service standards
- Ensure staffing levels and floor coverage are appropriate
- Supervise the selling floor
- Timely execute floorsets, window changes, visual merchandising standards and signage placement
- Provide effective channels of communication throughout the store
- Meet payroll targets
- Ensure achievement of store shrink targets
- Ensure all company policies, procedures and guidelines are consistently followed

American Outfitters: Manhattan, New York
Assistant Manager, May 2005- August 2006 (Left for an opportunity to advance and possibly re-locate)

Duties:

- Analyzed and recorded business segments
- Ensured backroom organization goals were met
- Ensured freight was processed in a timely manner
- Trained and coached sales associates